

October 20, 2015

Board of Supervisors
County of Ventura
800 South Victoria Avenue
Ventura, CA 93003

Subject:

Approval of and Authorization for the Health Care Agency Director or Designee to Execute an Agreement with The Greeley Company, Inc. for Support Services in Developing and Implementing Procedural and Operational Improvements Related to the Centers for Medicare & Medicaid Services Emergency Medical Treatment and Active Labor Act Survey Focused on Medication Management and to Provide a Chief Nursing Officer; Ratification of Authorization of The Greeley Company, Inc. to Provide the Chief Nursing Officer.

Recommendations:

1. Approval of and authorization for the Health Care Agency (HCA) Director or designee to execute the attached agreement with The Greeley Company, Inc. (Greeley), in an amount not to exceed \$609,000, to provide support services in developing and implementing procedural and operational improvements related to the Centers for Medicare & Medicaid Services (CMS) Emergency Medical Treatment and Active Labor Act (EMTALA) survey focused on medication management and to provide a Chief Nursing Officer, effective September 13, 2015.
2. Ratification of HCA's authorization of Greeley to provide the Chief Nursing Officer pending approval of the attached agreement.

Ratification:

In September 2015, the HCA Chief Nursing Executive position became vacant. It was critical that this position immediately be filled to retain compliance with CMS and other regulations. HCA management was able to work with Greeley to provide support for this position beginning September 13, 2015 in anticipation of approval of this agreement by your Board.

Joan R. Araujo, RN, MHSA
Chief Deputy Director
Hospital Replacement Wing
Compliance Officer

Elaine Crandall
Behavioral Health Director

Kim S. Milstien
Deputy Director
VCMC / SPH Chief Executive Officer

Sheila Murphy
Public Information Officer

Dee Pupa
Deputy Director
Managed Care / Patient Accounting
Health Care Plan Administrator

Catherine Rodriguez
Interim Chief Financial Officer

Terry Theobald
Information Technology Director

Rigoberto Vargas, MPH
Public Health Director

Fiscal Impact:

Mandatory: No
Source of Funding: VCMC operating revenues/Collections/General Fund

Funding Match Required: None
Impact on Other Departments: N/A
Summary of Annual Revenues and Costs under this agreement:

	<u>FY 2015-16</u>	<u>FY 2016 -17</u>
REVENUE:	\$609,000	\$ 0
DIRECT COSTS:	\$609,000	\$ 0
INDIRECT COSTS:	Minor	Minor
Net Revenue <cost>	\$0	\$ 0

CURRENT FISCAL YEAR (PROJECTED) BUDGET

Current FY 2015-16 Budget Projections for Ventura County Medical Center #3300				
	Adopted Budget	Adjusted Budget	Projected Actual	Estimated (Savings/Deficit)
Expenditures	\$419,743,006	\$419,743,006	\$419,743,006	\$ -0-
Revenue	\$428,561,333	\$428,561,333	\$428,561,333	\$ -0-
Operational Income/(Loss)	\$8,818,327	\$8,818,327	\$8,818,327	\$ -0-

Sufficient revenue and appropriations are available in the Adopted Budget
The operational income includes "Operating Transfers In" that is primarily attributed to County contributions.

Discussion:

Greeley is the leader in providing timely, customized services and solutions to meet urgent or complex compliance or quality challenges by partnering with its clients to achieve and sustain high-quality, safe patient care and continuous compliance through the straightforward application of regulatory and clinical expertise, process optimization, and practical solutions. Ventura County Medical Center (VCMC) is requesting assistance from Greeley to develop and implement procedural and operational improvements with respect to medication management to ensure the best patient care is obtained. These services will commence upon approval of the attached agreement.

In addition, VCMC requested assistance from Greeley, as discussed above, with respect to VCMC's Chief Nursing Executive (CNE) position, which became vacant in September 2015. We are in the process of recruiting to fill this position; however, this is an essential position for your hospital system to retain compliance with CMS and other regulations.

The CNE provided by Greeley shall provide services for a period not to exceed six (6) months during the term of the agreement. This letter has been reviewed by the County Executive Office, County Counsel, and Auditor-Controller's Office. If you have any

questions regarding these recommendations, please contact Kim Milstien, Chief Executive Officer at 652-6058.



Catherine Rodriguez
Interim Chief Financial Officer



Barry R. Fisher
Health Care Agency Director

Attachments:

Exhibit 1 – The Greeley Company, Inc. Consulting Services Agreement for Medication Management Assistance and Chief Nursing Officer